

VP/AVP/Chief Manager- Fixed Income **(Pure Sales)**

About the company

AUM Capital is a leading pan-India debt market player with 30+ years of legacy and a strong institutional franchise.

- Pan-India institutional presence
- ₹13,000+ Cr annual bond transaction volume
- 200+ man-years of fixed income experience

Job Description

- Pure front-end sales role (No operations / back office)
- Client coverage: Corporate Treasuries, Banks, FIs, MFs, Insurance, PFs, Family Offices, HNI / UHNI
- Products: G-Secs, SDLs, PSU & Corporate Bonds, NCDs, CP/CDs, Perpetuals
- Role involves bond sourcing + buying + selling + placement
- Must independently manage end-to-end fixed income transactions

Location: Pan-India

Experience:

- 3+ years in Fixed Income / Institutional Sales
- Minimum Bachelor's degree (MBA Preferred)
- NISM Fixed Income Certification (Series XXII) preferred

Compensation: Best-in-class, performance-linked